

## 2026 Training

# Product Innovations: Hole Making For Channel Partners (Distributors)

## Class Training Details

This is an advanced class that takes product and applications knowledge beyond the Product Foundations class. At the end of the class, attendees will be able to search for the impactful product families related to Hole Making via GPS and work with various drilling and threading solutions from Walter. This class is for Walter Channel Partners (distributors). There will be local Walter Sales Reps in the class.

**How is this class different from Product Foundations for CP?** The technical content of this class is more advanced than the Product Foundations class. The class is designed to actively challenge the attendees into coming up with their own applications solutions and justifying their choices in group workshops. Corresponding machine demonstrations will compliment and solidify the understanding further.

**Target Audience:** Metal Working Specialists, Outside Sales, Applications Engineers, On-site Representatives, Territory Managers, Purchasing etc.

**Skill Level:** Participants are expected to have basic understanding of machining processes and Walter products. Knowledge of Walter GPS is required. Experience with machining, tool design, CNC programming or other cutting tool related disciplines are a plus.

## Class Format

In person instruction. This is a very interactive class with live Q&A sessions and discussions during the presentation. Additionally, there will be interactive workshops, machine demonstrations, GPS demonstrations, and a Plant Tour.

## Class Details

Product Innovations, Hole Making - CP(Channel Partner)

Location: Greer, SC

Duration: 2 working days

Tuesday 8 am- 4pm

Wednesday 8am- 4pm

Level: 3

Prerequisite: At least one "Level 2" Walter class. eg. A Product Foundations class





## Class Training Schedule

### Tuesday

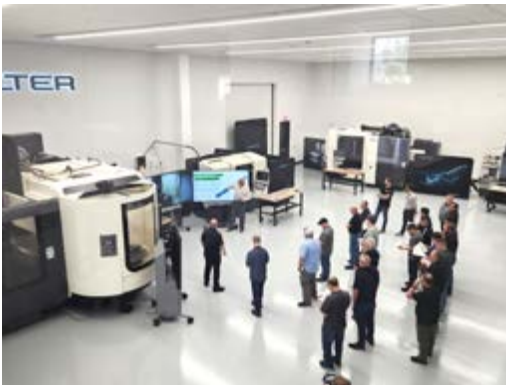
Arrive @ Walter USA Technology Center  
Welcome, Greeting / Introductions  
GPS Setup and Introduction  
Solid Carbide Drilling Product & Group Workshop  
Machine Demonstration:  
Perform/Advance/Supreme drills  
Deep Hole Drilling Product and Group Workshop  
Lunch  
Tour of Production  
Machine demonstration –Deep Hole Drilling  
Indexable Drilling Product  
Evening Event/ Dinner

### Wednesday

Arrive @ Walter USA Technology Center  
Cut Taps Product and Group Workshop  
Thread Formers, Thread Mills Product and Group Workshop  
Lunch  
Machine Demonstration- Threading  
Group Workshop- “Putting it all together”  
Machine Demonstration- Indexable Drills and Thread Milling  
Wrap up



## Registration Details



Joining us in South Carolina is quick and easy.  
Scan the QR code or visit: [Walter Training Calendar](#) to find your class and get registered.



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You can also email us at [walteracademy@walter-tools.com](mailto:walteracademy@walter-tools.com) for information or any questions.

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